



South Dakota
For dairy relocation and development in
OPPORTUNITY IS UNFOLDING



South Dakota Department of Agriculture
Dairy Development

Visit www.sdda.sd.gov/AgDevelopment
Or call 605-773-5436



OPEN UP YOUR HORIZONS.

Looking for success in your dairy operation? Frustrated by hassles, regulations, crowding, high costs, unreasonable limits and an unfriendly environment?

It's easy to operate a dairy in South Dakota. And we make it easier with expert assistance and support.

The fact is, we welcome dairy producers. South Dakota is home to 31,500 farms, 98 percent of which are family-owned. Our state is pro-business, pro-agriculture and pro-success!



THE OPPORTUNITY IS HERE.

Dairy farmers in South Dakota have room to grow, spread out and stretch their wings.

Not only is the opportunity wide-open, but the land is, too. With about 800,000 people across 77,121 square miles, South Dakota gives you the space you need to run your operation the way you want on land you can afford.

Because we value agriculture, dairy farmers from around the country — and the world — have chosen South Dakota. In 2009, we ranked 5th nationwide in milk production per capita. Dairy cows here produce an average of 20,478 pounds of milk per year.

South Dakota offers a favorable climate for dairy producers. Feed costs are low because South Dakota is one of the nation's top producers of hay, alfalfa, oats, wheat and corn. In fact, corn prices are typically 10 to 15 percent lower in South Dakota than in the lower Great Plains¹. Plus, we offer a strong, competitive milk market for our state's dairy producers, with a growing number of state and regional processing plants.



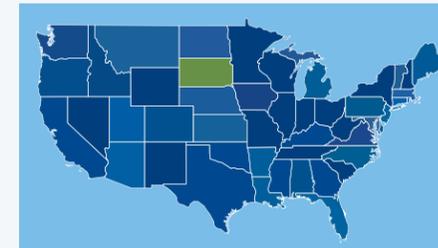
Feed costs are \$7.74 per hundred weight. South Dakota's feed costs are the lowest in the nation because all our feed can be grown locally. South Dakota ranks 7th in the nation in total forage production.



The market for milk in South Dakota continues to be strong.



Less expensive feed, fewer demands, ready availability of land and strong demand means margins are better for South Dakota dairy producers.



WHY SOUTH DAKOTA

- No personal income tax, no corporate income tax, no capital gains tax
- Ranked Number One in the nation for best place to start a small business²
- Ranked Number One in the nation as best state for small-business taxes³
- Ranked 5th lowest cost of living in the U.S.⁴
- Ranked 4th lowest in cost of doing business⁴
- Ranked 4th best in economy⁴
- Ranked 3th in business friendliness⁴
- Average land costs: Nonirrigated Cropland – \$2092/acre; Hayland – \$1393/acre⁵

EB-5 Regional Center

- Experienced management teams in place
- Approved investors from over 20 countries
- 100% approvals on I-526 applications to date

1. South Dakota State University
2. SBE Council, CNN Money, Fox Business & The Street
3. Tax Foundation
4. CNBC
5. 2011 South Dakota Farm Real Estate Market Survey, SDSU

We're Open to Hearing From You

If you have any questions about South Dakota, please call:

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EXPERT ASSISTANCE AVAILABLE

You're not alone in South Dakota. The state's Department of Agriculture actively assists dairy producers interested in relocation or expansion in the state.

South Dakota State University is home to one of the nation's top dairy science programs. The Dairy Science Department prepares and educates leaders in research and milk production and offers a strong extension program to help dairy producers. Graduates have a 100% job placement rate.

